

Date: 05/05/2021

Municipality of Herceg Novi

Project: Flood&Fire

Code: FFHN/376/P04

Procurement of specialized equipment

QUESTIONS & ANSWERS

No	Question	Answer
1	On page 16 of 66 of c4f_annexiitechspeciitechoffer_en for LOT1 in part WATER TANK You ask for Material AISI 304 Stainless steel. Would you accept a tank made of Polypropylene considering that the modern tendency for tanks is to be made of Polypropylene which is more environmentally friendly, easier to maintain, corrosion avoided, longer lasting?	<i>You can offer Material AISI 304 Stainless steel or equivalent material.</i>
2	On page 20 of 66 of c4f_annexiitechspeciitechoffer_en for LOT1 in part POWER GENERATOR You ask for Voltage selection single phase and AC Voltage min230/400V. Can it be offered for three-phase current as well, considering that 400V is also required in the request ?	<i>All required characteristics are carefully constructed according to the requirements and needs of the fire company that will use the vehicle and equipment. You can offer equipment of the required characteristics or equivalent.</i>
3	On page 21 of 66 of c4f_annexiitechspeciitechoffer_en for LOT1 in part FLOATONG WATER PUMP You ask for pump with maximum flow: min 1200l/min and with the dimensions max 780 x 630 x 420mm . Is it possible to	<i>All required characteristics are carefully constructed according to the requirements and needs of the fire company that will use the vehicle and equipment. You can offer equipment of the required characteristics</i>

	offer a pump whose characteristics are approximately required, or is it possible to offer a pump whose characteristics are in the range of + - 10 % of the required?	<i>or equivalent.</i>
4	On page 24 of 66 of c4f_annexiitechspeciitechoffer_en for LOT1 in part MOTOR CHAINSAW You ask for chainsaw with fuel tank min 0.69lit. Considering the purpose of the saw, its characteristics and autonomy of work, can it be offered a saw with a fuel tank of min. 0.3 lit	<i>The requirements give the minimum and maximum values that must be met. If they reduced the requirements, they would get a less functional product.</i>
5	On page 24 of 66 of c4f_annexiitechspeciitechoffer_en for LOT1 in part BOAT You ask for boat made of durable high quality PVC materials and with bottom made from Aluminium. Can we offer a boat that is made full of Aluminum or a set of quality PVC materials since the boat manufacturers do not produce the same in the required combination	<i>By examining the market, in accordance with the requirements of the terrain on which the boats will be used, the required combination of materials in the production of the boat exists. The request remains unchanged.</i>
	On page 51 of 66 of c4f_annexiitechspeciitechoffer_en for LOT1 in part BOAT You ask for WALKIE TALKIES. Considering that the manufacturers of Walkie Talkies are obliged to deliver them only to the direct / final user, please clarify according to which procedure the supplier / signatory of the Agreement could deliver them to you.	<i>Your claim is not true, a walkie talkie can be delivered without everything you stated. The request remains unchanged.</i>
	On page 55 of 66 of c4f_annexiitechspeciitechoffer_en for LOT2 in part ATV VEHICLE WITH ULTRA HIGH PRESSURE SYSTEM You ask for power rated RPM min31. Please clarify what the requested information refers to as min 6200 is requested in the request above.	<i>Requested is following : Power rated RPM min 31 Power rated RPM min 6200 Requested is related to RPM min 6200</i>

<p>On page 57 of 66 of c4f_annexiitechspeciitechoffer_en for LOT2 in part ATV VEHICLE WITH ULTRA HIGH PRESSURE SYSTEM You ask for overall vehicle dimensions (L x W x H) (cm) max 295 x 125 x 145. Can a vehicle of approximately required dimensions be offered?</p>	<p><i>The request specifies the minimum and maximum values that must be met, you can offer inside requested values.The request remains unchanged.</i></p>
<p>On page 57 of 66 of c4f_annexiitechspeciitechoffer_en for LOT2 in part ATV VEHICLE WITH ULTRA HIGH PRESSURE SYSTEM You ask for estimated dry weight (kg) max 490. Can a vehicle with approximately required weight value be offered?</p>	<p><i>The request specifies the minimum and maximum values that must be met, you can offer inside requested values.The request remains unchanged.</i></p>
<p>On page 57 of 66 of c4f_annexiitechspeciitechoffer_en for LOT2 in part ATV VEHICLE WITH ULTRA HIGH PRESSURE SYSTEM You ask for rear rack/box capacity (kg) min 360. Would you accept a vehicle with approximately the required values ?</p>	<p><i>The request specifies the minimum and maximum values that must be met, you can offer inside requested values.The request remains unchanged.</i></p>
<p>In the “Supply Contract Notice” document, section Selection and Award Criteria Article 16 paragraph 3 states that:</p> <p>Technical capacity of tenderer (based on i.a. items 5 and 6 of the tender form for a supply contract). The reference period which will be taken into account will be the last 5 years from submission deadline.</p> <ul style="list-style-type: none"> • the tenderer has delivered supplies under at least 2 contracts with a 	<p><i>The tenderer has delivered supplies under at least 2 contracts with a budget of at least of the value of their offer for this tender in similar equipment delivery which were implemented during the following period: the last 5 years from submission deadline</i></p>

budgets of at least of the value of the offer for this tender in similar equipment delivery which were implemented during the following period:5 years from submission deadline.

Given that Montenegrin Public Procurement system stimulates greater competition and participation of tenderers by instructing Contracting authorities (i.e. public entities buying equipment) to structure their purchases into smaller lots (especially for different equipment such as in this tender), the tenderers usually do not have realized contracts in the level of the projected budget of this tender. We therefore kindly suggest several alternatives to this condition:

- a) that this condition be either completely eliminated, or
- b) that the sum of all contracts listed on item 6 (Experience) of the Tender Form for a supply contract equals the value of the offer for this tender (i.e we propose that the sum of several contracts listed in item 6 (Experience) be allowed to jointly satisfy the threshold “of at least of the value of the offer for this tender”) , or

	<p>c) that the threshold that equals “at least of the value of the offer for this tender“ be lowered to “at least 20% of the value of the offer for this tender”.</p> <p>By applying the proposed amendments, Contracting authority would attract more of the potential bidders and encourage and stimulate more competition among the tenderers, therefore receiving more valid offers to be submitted in this tender.</p>	
	<p>The Annex II - Technical Specifications document omits the quantities for the following items:</p> <ul style="list-style-type: none"> - Life waist (as a part of the boat) - Firefighting boots - Waterproof rubber boots. <p>Can you please state the requested quantities for the above-mentioned items?</p>	<p><i>Life waist (as a part of the boat) at least 8</i> <i>Firefighting boots at least 35 pair</i> <i>Waterproof rubber boots at least 15 pair</i></p>
	<p>For the Firefighting helmets the requested standard is EN 14458:2004. Can we offer the helmet with the equivalent EN 14458:2018 standard, given that EN 14458:2018 is applied to all helmets produced within the last couple of years?</p>	<p><i>YES.</i></p>
	<p>For the Rain suit the listed maximum weight is stated as 200 gr/m2. We are interested does this refer to the weight of the fabric only, or the total</p>	<p><i>The maximum required weight is set according to the purpose. The request remains unchanged.</i></p>

	<p>weight of the product? In case the listed weight of 200 g/m² relates to the fabric only we kindly suggest that you provide the range of up to 400g/m² due to better quality of products to be offered that will result in less tearing cases.</p>	
	<p>For the sake of increasing competition would you kindly permit negligible deviations from the required specification for the boat, as follows:</p> <ul style="list-style-type: none"> - Length is specified at minimum 400 cm. Can this be lowered 5% to 380cm? - Internal length is specified at maximum 280 cm. Can this be increased to 289cm? - Weight is specified at maximum 90 kg. Can this be increased to 91kg? - Boat engine weight is specified at maximum 50 kg. Can this be increased to 51kg? <p>We consider these deviations are minimal and will therefore not affect the requested performance at all, while on the other hand opening door for more competitive offers from the prospective tenderers.</p>	<p><i>According to the purpose and requirements of the field, unfortunately, any change would affect the efficiency of the product. The request remains unchanged.</i></p>
	<p>The requested standards for Firefighting suits are 1149-3 and 1149-5. Given that the standard 1149-5 refers to working clothes and</p>	<p><i>For the safety and security of fire suit users, they must have the required certificates. The request remains unchanged.</i></p>

	<p>therefore by itself implies the existence of the standard 1149-3, the standard 1149-3 is usually not shown on the certificate for a firefighting suit. Therefore, do you accept that the standard 1149-3 is not shown in the certificate for the firefighting suit, just as in the case of the Double-layered (firefighting) hood?</p>	
	<p>For the Double-layered (firefighting) hood the requested standard is EN 11612 A1,A2,B1,B2, which is related to industry/manufacturing working clothes, but not for the firefighting clothes. Hence the leading producers of the firefighting equipment do not have certified products according to this standard and they rely on heat transfer (flame) – HTI and heat transfer (radiation) - RHTI which define the quality of firefighting. We therefore kindly suggest that you remove the standard EN 11612 A1,A2,B1,B2 from the Technical Specifications as it is not applicable for firefighting equipment.</p>	<p><i>For the safety and security for firefighting equipment they must have the required certificates. The request remains unchanged.</i></p>
	<p>For firefighting boots the requested standard is EN ISO 203045. We here assume that this is a typing error since the standard for protective shoes is EN ISO 20345. Since a firefighting standard EN ISO 15090 is listed, we therefore suggest that the standard EN ISO 203045 is removed from the specifications as it relates to working shoes and is thus</p>	<p><i>It is typing mistake. Now is : It must comply EN ISO 20345 standard.</i></p>

	<p>not applicable to firefighting shoes. Additionally, the standard EN ISO 15090 in any case encompasses the standard EN ISO 20345, thus the standard EN ISO 20345 for working shoes cannot be listed per se in this case.</p>	
	<p>In Lot 2, the requested item is ATV Vehicle with 6x6 drive. As this vehicle is unknown in this geographical area and is not produced in series in the 6x6 type, we therefore suggest that the 6x6 drive is removed from the required technical specification, or alternatively changed to 4x4 drive. This vehicle in any case would not have the necessary stability in the 6x6 variant considering it has a considerable tank of 150L and would probably cause cases of overturning in curved roads, which is the reason more for suggesting the 4x4 drive.</p>	<p><i>Request is Vehicle with 6x6 drive and remain same.</i></p>